



# Puget Sounder

**Volume 1, Issue 5**  
**Cheryl Westberg— Editor**

**November 2005**

Follow Your Dreams  
Wherever They Lead

## President's Message

Greater Seattle Insurance  
Professionals

Date: Thursday November 17 , 2005

Place: Harborside  
McCormick & Schmick's  
AGC Building

Time: 5:00 – 5:30 Social Hour  
5:30 - 6:00 Dinner  
6:00 - 7:00 Program

Program:

[What's Up DOC?](#)  
[Drive Other Car Coverage](#)

Cost: \$30 Cash, \$32 Charge  
Business Card:

Greater Seattle Insurance Professionals  
P.O. Box 3  
Seattle, WA 98111

If you are a first time new member, turn in your completed application with your check, to pay for the NAIW & GSIP Dues, at any dinner meeting and that meal will be on us. Visit us @ <http://www.gsipl.org>

Menu:

Fresh Baked Rustic Rolls and Butter  
Mixed Field Greens with Balsamic Vinaigrette  
Turkey with Gravy, Mashed Potatoes, Stuffing and Cranberry Sauce  
Key Lime Pie  
Freshly Brewed Coffee, Decaffeinated Coffee, and Tazo Tea

To make or cancel reservations, please telephone Shannon Madison at 206-613-2334, or email her at [shannon.madison@marsh.com](mailto:shannon.madison@marsh.com) before noon on the Monday before the meeting

The holidays are just around the corner! The hustle and bustle is beginning and oh my gosh is everyone as busy as I am? We've been flipping through recipes to try to determine what we are going to make this year, who's coming for dinners and what are we going to buy for gifts. I just don't know how we are going to get it all done. But we always do. Isn't it an incredible time of year?

Don't forget that the November meeting is a week early this month. It will be on the 17<sup>th</sup>. What's Up DOC? Drive Other Car Coverage is the program, so join Jill Hilgendorf for a fun evening.

The Bellingham Luncheon was fun. Lot's of networking and a game to try to guess, "Who am I". Congratulations to IPSKC! They did a great job and next year the bell moves on to Tacoma-Pierce.

Don't forget to bring mittens and hats for Northwest Harvest's "Baby Day". We will have boxes set up to stuff with all the fun items you bring. There are a number of other flyers attached to the newsletter as well. So stay tuned. You can always check out [www.GSIPI.org](http://www.GSIPI.org).

Happy Holidays  
Barbara Nathan, CIC, CPIW  
President



## GSIPI Coming Events

Check out our new website [www.gsiipi.org](http://www.gsiipi.org) for current information and activities

### November

November 3      GSIP Board Meeting - 11/3/05 at 5:00 PM an Admiral Insurance. Audit committee will meet immediately following the board meeting  
 November 17      GSIP Business Meeting - AGC Building - I Can Se  
 Se                      ries "What's Up DOC? Drive Other Car Coverage presented by Jill Hilgendorf

### December

December 1      GSIP Board Meeting - Safeco - Redmond - 5:00  
 December 8      Holiday Gathering  
 December 15      Baby Days - NW Harvest - 10:30 am to 2:30 pm

### January

January 5              GSIP Board Meeting - Safeco - Redmond - 5:00  
 January 26          GSIP Business Meeting - AGC Building - Third Annual Health, Humor and Chocolate Fair

### February

February 2          GSIP Board Meeting - Safeco - Redmond - 5:00  
 February 4          WA State Leadership Day  
 February 23        GSIP Business Meeting - AGC Building - Disaster Preparedness - NFIP by Leslie Melville  
 February 24        Programs! Programs! Programs! - 6 hour CE Day

### March

March 2-4          Region IX Conference - "Be a Member of the Sleuth Club" Anchorage, Alaska  
 March 9              GSIP Board Meeting - Safeco - Redmond - 5:00  
 March 23          GSIP Business Meeting - AGC Building - Under standing Employer Health Plans - New Officer Slate presented

#### 2005-2006 Association Officers

**President:** **Barbara Nathan** CIC, CPIW  
 (425) 830-0254  
 barnat@gsiipi.org

**President-Elect:**  
**Diana Cunningham** AU, AIS, CPIW  
 (206) 718-3236  
 dcunni3410@aol.com

**Vice-President:**  
**Monta Ballard** CPCU, AIS, CPIW  
 (206) 329-7092  
 monta.ballard@petersenrothert.com

**Secretary:**  
**Jill Hilgendorf** CPCU, ARM, AU, CPIW  
 (206) 925-1386  
 jilhil@safeco.com

**Treasurer:**  
**Jenny Sims**  
 (206) 682-6500  
 jsims@us.rgl.com

#### 2005-2006 Executive Board

**Tamarie Ann Ellingsen** CIC  
 (206) 701-5684  
 tamarie\_ellingsen@acordia.com

**Shelley A. Morast**  
 (360) 825-2591  
 smorast@mutualofenumclaw.com

**Robin Williams**  
 (425) 739-6565  
 robinswilliams@choiceinsurance.net

#### **Immediate Past President**

**Lindy Gardner**  
 (206) 467-6511  
 LGardner@admiralins.com

#### Committee Contacts

**Membership:** Diana Cunningham  
**Dinner Reservations:** Shannon Madison  
**Corporate Partnership:** Monta Ballard  
**Education:** Tamarie Ellingsen



## Greater Seattle Insurance Professionals

Present



# ***What's Up DOC? Drive Other Car Coverage***

*The need for Drive Other Car Coverage is growing with the increase in companies that provide vehicles for employees and owners. What's Up DOC? examines the particulars of the Business Auto Policy "Drive Other Car" coverage endorsement.*

***Thursday, November 17th  
McCormick & Schmick's Harborside Restaurant  
AGC Building on Lake Union  
1200 Westlake Avenue North***

***Cost: \$30 per person (\$32 credit card)***

*5:00 – 5:30 Social Hour*

*5:30 - 6:00 Dinner*

*6:00 - 7:00 Program*

**RSVP: by noon on November 14, 2005 to  
Shannon Madison 206-613-2334 or [shannon.madison@marsh.com](mailto:shannon.madison@marsh.com)**

## Golf Tournament

As we head into late fall and early winter it is already time to think about our Golf Tournament next July. The date is July 28 at Echo Falls Golf Club. This year is our 25<sup>th</sup> annual Golf Tournament. We want the silver anniversary to be even more special than our prior tournaments.

We are going back to the morning start time with a lunch afterwards. Robin Williams & I will co-chair the tournament. Jane Asbury & Detta Hanson have agreed to be our advisors on golfing. Rose Sapoznick is going to work on getting sponsors. As you can see we have a good start but still need more help. There will be a short meeting after the dinner meeting on the 17<sup>th</sup>. If you are interested in helping please stay for the meeting.

Thanks, Monta Ballard CPCU, AIS,  
Vice-President, GSIPI



## Happy Birthday

### November

Cheryl Westberg 11/03  
Jody Reich 11/5  
Bill Baldwin 11/8  
Ruth Cox 11/15  
Shelley Morast 11/22  
Jane Asbury 11/25

### December

Kip Fawcett 12/14  
Lindy Gardner 12/20  
Nathan Edmondson 12/30  
Connie Wolf 12/30

**Joanna M. Mahoney, NAIW President**

1847 East 15<sup>th</sup> Street, Tulsa, Oklahoma 74104, Tel: 000-000-000, Fax: 000-000-0000, email:

November 8, 2005

2005-06 Executive & Regional Officers, Directors, Presidents,

Good afternoon, just a few more weeks and the state/provincial/territorial meetings will be complete. Everyone has worked hard and the meetings have been successful. Thanks for the efforts you and your teams have made to provide educational and leadership opportunities.

The Board of Directors must now prepare for their second board meeting in January. This requires them to complete a report and submit it by December 2, 2005. This report includes your recommendations for changes or improvements. The recommendations must be included as board bullets. That means that the necessary background or research must also be included. For example, if you recommend a program included as a CPIW/M qualifier, enough information must be submitted for the board to determine that the program meets the CPIW/M requirements. Please submit items by November 30, 2005 to your RVP.

NAIW wants to recognize the recruiters of new members. Make sure when the new member sends in the application they list the name of the person who recommended NAIW or your association. The recruiters will be listed on the Web site and included in the Connections.

The Imagination Library: Understandably, this is a little different than our normal book collections. NAIW wants to recognize all contributors. Please let your RVP know what your association, state or region has done to support this effort so you can be recognized.

Literacy Book Drive: National NAIW has received a request for all books donated to be forwarded to the schools and local community libraries affected by Hurricanes Katrina, Wilma & Rita. We are proud to announce that we are partnering with Fist Book, an organization collecting books to be donated to schools and libraries affected by these hurricanes. Please visit the NAIW Web site at [www.naiw.org](http://www.naiw.org) in the President's page under Partners in Literacy for more information on where to send the books and what to include with your donation. Look for information on this effort in future issues of InRoads.

State/provincial/territorial directors should have appointments scheduled to visit all the local associations during the remainder of the year. Local presidents – if you have not been in touch with your state/provincial/territorial director to find a date you can both be available, please do so now. Remember, the meeting must be a normal business meeting. If your director is coming for an installation there must also be a business meeting. Industry nights or bosses' nights do not qualify for this meeting unless a business meeting also occurs.

Bill Gates Quote: "He worries that his company has had too much success, and when hiring people he appreciates someone who has run a business that has failed. He said when there is a crisis, that is when leadership emerges - a talent that is not always visible in a successful company."

Yours in fellowship,

Joanna M. Mahoney ARM, CPCU, CPIW, DAE- NAIW International President  
Look Beyond the Horizon Achieve Your Dreams.

*NAIW - ASSOCIATION OF CHOICE - REPRESENTED BY DIVERSIFIED PROFESSIONALS*



LOOK

BEYOND

THE

HORIZON,

ACHIEVE

YOUR

DREAM